



Pasco-Hernando Workforce Board, Inc.

May 5, 2011
3185 Premier Drive
Brooksville, FL 34604
2.00 p.m.

Agenda Business Competitiveness Committee Meeting

Welcome and Call to OrderMichael McHugh, Chairperson

Business Meeting

Action Items

- Approval of minutes from March 3, 2011 meetingPage 1-1
- Release of Request for Proposal (RFP) for Business ServicesPage 2-1
- Approval of Training ProvidersPage 3-1

Discussion Items

- The Florida Eight: a Workforce Florida projectPage 4-1
- ROI Document.....Handout
- Workforce Overview Report.....Presentation

Public Comments

Adjournment

Next Committee Meeting: To be announced
3185 Premier Drive, Brooksville, FL 34604

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Pasco-Hernando Workforce Board, Inc.

Business Competitiveness Committee Minutes March 3, 2011

Members in Attendance: Michael McHugh, Committee Chairperson; John Hagen; Thomas Barb; Bill Gerhards

Members Absent: Steve Sacone; Dr. Kathy Johnson; Rob Aguis; Bill Woodard

Staff and Guests: Jerome Salatino

Meeting was called to order by Michael McHugh, Chair, at 2.05 p.m.

Business Meeting

Action Item

Approval of Minutes from January 6, 2011

Motion was made to approve the minutes by Thomas Barb and seconded by John Hagen. Motion was approved unanimously.

Discussion Items

Business Competitiveness Goals

Jerome reviewed the goals for the Business Competitiveness Committee, all of which have exceeded the established benchmark.

ROI Handout

The Committee reviewed the ROI handout and provided comments for further edits.

Letter to Department of Revenue

The Committee discussed the letter recently sent to the Department of Revenue and any follow up action that should be taken.

Enterprise Florida

The Committee reviewed the recent press release and announcement regarding the appointment of Gray Swoope as the new CEO of Enterprise Florida.

The meeting adjourned at 2.50 p.m.



ACTION ITEM

Release Request for Proposal (RFP) for Business Services to local business organizations (Economic Development organizations, Chambers of Commerce and other similar organizations)

BACKGROUND

During the 2010-2011 program year, Pasco Hernando Workforce Board has incurred \$700,000 in costs associated with operating Business Services in-house. Faced with State budget cuts for the coming program year, it will be impossible to provide the same level of service unless we restructure the delivery of Business Services for the 2011-2012 program year.

A viable option suggested by board staff involves the sharing of resources. It would be cost effective to contract with the Economic Development organizations, local Chambers of Commerce or other similar organizations. Specific, performance based contracts would be structured so that the contractor would utilize their staff in a flexible role, serving as a representative of their organization as well as Career Central, and we would pay only on delivery of desired outcomes, thereby reducing and controlling our associated operating costs. Outcomes would include: job orders received, job orders filled, employed worker and on-the job training contracts completed, etc. All services would be branded under the Career Central umbrella with Federal reporting requirements being maintained by the board staff.

In 2009, a similar delivery service model was successfully implemented by FloridaWorks (Alachua and Bradford Counties workforce board). Their innovative industry approach was recognized by the US Chamber of Commerce Institute for a Competitive Workforce, and they received the 2009 Region of Excellence Award.

JUSTIFICATION/REASON

The 24 Workforce Boards in our state have received notice of WIA and TANF funding cuts, and therefore it seems prudent to reduce operational costs while maintaining the quality of service to the business community in our Region by outsourcing Business Services. Local Economic Development organizations and Chambers of Commerce as well as other similar organizations have a close business connections and could provide Business Services at a lower operating cost.

RECOMMENDATION

Staff recommends the Business Competitive Committee approve the release of an RFP for Business Services targeting Economic Development organizations, Chambers of Commerce and other similar organizations with the amount not to exceed \$400,000.00.

ACTION ITEM
Annual Selection of Training Providers
Program Year 2011-2012

BACKGROUND

Each year we are required to conduct an annual review of private training providers. This ensures that the Training Providers we engage meet the requirements of WIA.

JUSTIFICATION/REASON

The supplemental information provided with this Action Item details the review of the 10 private training providers who submitted the requested information.

RECOMMENDATION:

Staff recommends the approval of the 10 Training Providers and the specific programs detailed in the supplemental information provided with this Action Item, and listed here for reference:

Vendor	Program
The Airline Academy	Airline Operations / Customer Service Representative
Trinity Medical Academy	Patient Care Technician Phlebotomy Technician Mental Health Technician Electrocardiographic Technician
LaSalle Computer Learning Center	Comp TIA A+ Comp TIA Network+ Microsoft Office Professional Microsoft System Administrator Microsoft System Engineer Microsoft Database Administrator Microsoft Programming / Web Developing CISCO Network Associate
American Health Institute	Medical Assistant Patient Care Technician Mental Health Technology Medical Laboratory Technology Diagnostic Medical Ultrasound Medical Coder & Biller Practical Nurse Hemodialysis Technician Surgical Technology

Vendor	Program
Biztech Learning Centers	Basic GS3 Advanced Office Specialist Desktop Support Technician Bookkeeping Specialist Electronic Health records Specialist Bookkeeping Specialist
Center for Technology Training	PC Repair Technician Network technician Microsoft Network Administrator CISCO Networking Microsoft Network Engineer Linux/Unix Security Professional Microsoft Database Administrator Business Applications Power pack Club Administration Power Pack DBA Web
ATA Career Education	Medical Coder / Billing Medical Assistant
Central Florida Institute	Echocardiography Sonography (ECS) Invasive Cardiovascular (ICT) Diagnostic Medical Sonography (DMS) Polysomnography Technologist (PSG) Surgical Technology Dental Assistant w/Expanded Functions & Radiology Medical Assistant w/Basic X-Ray (MAX) Medical Assistant w/ Cardiovascular Technology (MAC) Cardiovascular Basic Studies
Roadmaster Driving School	Commercial Driver Training Program
Keiser Career College	Practical Nursing Medical Assisting (AS Degree) Medical Assisting Surgical technology (AS Degree) Medical Billing and Coding

Rasmussen and Experian have been given a 90-day extension in order to complete the request for submission of materials and will be reviewed at that time.



MEMORANDUM

TO: Business Competitiveness Committee
FROM: David Hamilton
DATE: May 17, 2011
SUBJECT: Training Provider Application Assessment

Request the committee review the recommendations and establish an approved list of private training providers for 2011/2012.

Ten private training providers submitted applications to be training service providers for the program year starting July 1, 2011. I have reviewed each provider package and the programs submitted. In the accompanying document each program is recommended for one of the following three actions: Recommended for WIA Funding, Recommended for WIA Funding (limited to 5 enrollments until successful competitions indicate viable program), and Not recommended for WIA Funding.

The reasons for not recommending a particular program are based on whether the occupation is on the Target Occupation List (TOL) for our Workforce Region and whether the program would directly lead to employment. Some programs were only tangentially related to the occupation code provided and expenditure of WIA funding would not be warranted.

Public providers such as Pasco Hernando Community College, Marchman Technical Center, Pinellas Technical Center, and Erwin Technical Center were not required to submit applications. Their course offerings are tightly controlled by Florida's Department of Education and WIA funding is limited by Career Central to only those occupations on the Region's TOL.

I am still awaiting Rasmussen College's application – they have asked for an extension and I will review and submit to the committee as soon as it is available.

Private Training Provider – Application for Vendor Status

Vendor	Program	Page
The Airline Academy	Airline Operations / Customer Service Representative	3
Trinity Medical Academy	Patient Care Technician	4
	Phlebotomy Technician	4
	Mental Health Technician	4
	Electrocardiographic Technician	4
LaSalle Computer Learning Center	Comp TIA A+	6
	Comp TIA Network+	6
	Microsoft Office Professional	7
	Microsoft System Administrator	7
	Microsoft System Engineer	8
	Microsoft Database Administrator	8
	Microsoft Programming / Web Developing	8
	CISCO Network Associate	8
American Health Institute	Medical Assistant	9
	Patient Care Technician	9
	Mental Health Technology	9
	Medical Laboratory Technology	9
	Diagnostic Medical Ultrasound	10
	Medical Coder & Biller	10
	Practical Nurse	10
	Hemodialysis Technician	10
	Surgical Technology	11
Biztech Learning Centers	Basic GS3	12
	Advanced Office Specialist	12
	Desktop Support Technician	12
	Bookkeeping Specialist	12
	Electronic Health records Specialist	12
	Bookkeeping Specialist	13
Center for Technology Training	PC Repair Technician	14
	Network technician	14
	Microsoft Network Administrator	14
	CISCO Networking	14
	Microsoft Network Engineer	14
	Linux/Unix	15
	Security Professional	15
	Microsoft Database Administrator	15
	Business Applications	16
	Power pack Club Administration	16
	Power Pack DBA Web	16
ATA Career Education	Medical Coder / Billing	17
	Medical Assistant	17

Central Florida Institute	Echocardiography Sonography (ECS)	18
	Invasive Cardiovascular (ICT)	18
	Diagnostic Medical Sonography (DMS)	18
	Polysomnography Technologist (PSG)	18
	Surgical Technology	18
	Dental Assistant w/Expanded Functions & Radiology	18
	Medical Assistant w/Basic X-Ray (MAX)	19
	Medical Assistant w/ Cardiovascular Technology (MAC)	19
	Cardiovascular Basic Studies	19
Roadmaster Driving School	Commercial Driver Training Program	20
Keiser Career College	Practical Nursing	21
	Medical Assisting (AS Degree)	21
	Medical Assisting	21
	Surgical technology (AS Degree)	21
	Medical Billing and Coding	21

The Airline Academy

Training Provider: The Airline Academy			FEIN: 59-340440		
Program: Airline Operations / Customer Service			Certification/Degree Type: Certificate		
Costs	Tuition: \$6,975	Books:	Fees:	Supplies:	Total: \$6,975
Duration of Training: Self-paced Distance Learning + 5-week Resident Training			Corresponding SOC Codes: 434051		
Number of Student Currently Enrolled in Program:			Number of Completers 2010: 201	Number of Completers 2009: 209	
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:* 161		Number of 2009 Completers Employed:* 185
			Percentage 80%		Percentage 88.5%
			Average Wage at Placement:*\$18,000/yr		Average Wage at Placement:* \$18,000/yr
			Source of Placement & Wage Data: Director of Placement		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-4.48% 2008-2.83%	

Trinity Medical Academy

Training Provider: Trinity Medical Academy, Inc.				FEIN: 27-0332437	
Program: Patient Care Technician				Certification/Degree Type: Diploma	
Costs	Tuition: \$3,500	Books: \$275	Fees:	Supplies: \$23	Total: \$3798
Duration of Training: 23 Weeks			Corresponding SOC Codes: 292099		
Number of Student Currently Enrolled in Program: 33			Number of Completers 2010: 10		Number of Completers 2009: N/A
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 9		Number of 2009 Completers Employed:*
			Percentage 90%		Percentage
			Average Wage at Placement:*\$12.84		Average Wage at Placement:*
			Source of Placement & Wage Data: Student Data		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: N/A

Training Provider: Trinity Medical Academy, Inc.				FEIN: 27-0332437	
Program: Phlebotomy Technician				Certification/Degree Type: Diploma	
Costs	Tuition: \$ 1,100	Books: \$175	Fees:	Supplies: \$23	Total: \$ 1,298
Duration of Training: 10 Weeks			Corresponding SOC Codes: 292099		
Number of Student Currently Enrolled in Program: 9			Number of Completers 2010: 3		Number of Completers 2009: N/A
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.			Number of 2010 Completers Employed:* 3		Number of 2009 Completers Employed:*
			Percentage 100%		Percentage
			Average Wage at Placement:*\$12.00		Average Wage at Placement:*
			Source of Placement & Wage Data: Student Data		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: N/A

Training Provider: Trinity Medical Academy, Inc.				FEIN: 27-0332437	
Program: Pharmacy Technician				Certification/Degree Type: Diploma	
Costs	Tuition: \$1,100	Books: \$300	Fees:	Supplies: \$23	Total: \$1,423
Duration of Training: 14 Weeks			Corresponding SOC Codes: 292099		
Number of Student Currently Enrolled in Program: 0			Number of Completers 2010: 0		Number of Completers 2009: N/A
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:* 0		Number of 2009 Completers Employed:*
			Percentage 0		Percentage
			Average Wage at Placement:*\$0		Average Wage at Placement:*
			Source of Placement & Wage Data:		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: N/A

Training Provider: Trinity Medical Academy, Inc.				FEIN: 27-0332437	
Program: Mental Health Technician				Certification/Degree Type: Diploma	
Costs	Tuition: \$2,300	Books: \$150	Fees:	Supplies: \$23	Total: \$2473
Duration of Training: 18 Weeks			Corresponding SOC Codes: 292099		
Number of Student Currently Enrolled in Program: 0			Number of Completers 2010: 0		Number of Completers 2009: N/A
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.			Number of 2010 Completers Employed:* 0		Number of 2009 Completers Employed:*
			Percentage 0		Percentage
			Average Wage at Placement:*\$0		Average Wage at Placement:*
			Source of Placement & Wage Data: Student Data		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: N/A

Training Provider: Trinity Medical Academy, Inc.				FEIN: 27-0332437	
Program: Electrocardiographic Technician				Certification/Degree Type: Diploma	
Costs	Tuition: \$1,100	Books: \$175	Fees:	Supplies: \$23	Total: \$1298
Duration of Training: 14 Weeks			Corresponding SOC Codes: 292099		
Number of Student Currently Enrolled in Program:			Number of Completers 2010: 4		Number of Completers 2009:
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.			Number of 2010 Completers Employed:* 2		Number of 2009 Completers Employed:*
			Percentage 50%		Percentage
			Average Wage at Placement:*\$13.13		Average Wage at Placement:*
			Source of Placement & Wage Data: Student Data		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: N/A

Training Provider: Trinity Medical Academy, Inc.				FEIN: 27-0332437	
Program: Nursing Assistant				Certification/Degree Type: Diploma	
Costs	Tuition: \$175	Books: \$175	Fees:	Supplies: \$23	Total: \$373
Duration of Training: 4 Weeks			Corresponding SOC Codes: 319099		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:		Number of Completers 2009:
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:*		Average Wage at Placement:*
			Source of Placement & Wage Data:		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: Trinity Medical Academy, Inc.				FEIN: 27-0332437	
Program: Home Health Aide				Certification/Degree Type: Diploma	
Costs	Tuition: \$125	Books: \$50	Fees:	Supplies: \$	Total: \$175
Duration of Training: 2 Weeks			Corresponding SOC Codes: 319099		
Number of Student Currently Enrolled in Program:			Number of Completers 2010: 0		Number of Completers 2009: N/A
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.			Number of 2010 Completers Employed:* 0		Number of 2009 Completers Employed:*
			Percentage 0		Percentage
			Average Wage at Placement:*		Average Wage at Placement:*
			Source of Placement & Wage Data:		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

LaSalle Computer Learning Center

Training Provider: LaSalle Computer Learning Center				FEIN: 65-1106229	
-Program: Comp TIA A+				Certification/Degree Type: Certificate/Diploma	
Costs	Tuition: \$3,500	Books: \$1,000	Fees: \$356	Reg Fee: \$150	Total: \$5,006
Duration of Training: 64 Hours			Corresponding SOC Codes: 151041		
Number of Student Currently Enrolled in Program:			Number of Completers 2010: 12	Number of Completers 2009:	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 11	Number of 2009 Completers Employed:*	
			Percentage 91.7%	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: Internal Tracking (TOL Entry Wage) 13.53/hr		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: LaSalle Computer Learning Center				FEIN: 65-1106229	
-Program: Comp TIA Network+				Certification/Degree Type: Certificate/Diploma	
Costs	Tuition: \$2500	Books: \$1,000	Fees: \$280	Reg Fee: \$150	Total: \$3,930
Duration of Training: 40 Hours			Corresponding SOC Codes: 151041		
Number of Student Currently Enrolled in Program:			Number of Completers 2010: 5	Number of Completers 2009:	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 4	Number of 2009 Completers Employed:*	
			Percentage 80.0%	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: Internal Tracking (TOL Entry Wage) 13.53/hr		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: LaSalle Computer Learning Center				FEIN: 65-1106229	
-Program: Internet Fundamentals				Certification/Degree Type: Certificate/Diploma	
Costs	Tuition: \$2500	Books: \$500	Fees: \$150	Reg Fee: \$150	Total: \$3,300
Duration of Training: 40 Hours			Corresponding SOC Codes: None		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL More appropriate for EWT			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: Internal Tracking (TOL Entry Wage)		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: LaSalle Computer Learning Center				FEIN: 65-1106229	
-Program: Site Design Professional				Certification/Degree Type: Certificate/Diploma	
Costs	Tuition: \$2500	Books: \$500	Fees: \$150	Reg Fee: \$150	Total: \$3,300
Duration of Training: 40 Hours			Corresponding SOC Codes: None		
Number of Student Currently Enrolled in Program: 5			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL More appropriate for EWT			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: Internal Tracking (TOL Entry Wage)		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: LaSalle Computer Learning Center				FEIN: 65-1106229	
-Program: E-Commerce Professional				Certification/Degree Type: Certificate/Diploma	
Costs	Tuition: \$2500	Books: \$500	Fees: \$150	Reg Fee: \$150	Total: \$3,300
Duration of Training: 40 Hours			Corresponding SOC Codes: None		
Number of Student Currently Enrolled in Program: 5			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL More appropriate for EWT			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: Internal Tracking (TOL Entry Wage)		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: LaSalle Computer Learning Center				FEIN: 65-1106229	
-Program: Internet Marketing				Certification/Degree Type: Certificate/Diploma	
Costs	Tuition: \$5000	Books: \$500	Fees: \$150	Reg Fee: \$150	Total: \$5,800
Duration of Training: 122 Hours			Corresponding SOC Codes: None		
Number of Student Currently Enrolled in Program: 3			Number of Completers 2010:		Number of Completers 2009:
Comments: Not recommended for WIA Funding – Not on TOL More appropriate for EWT			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:*		Average Wage at Placement:*
			Source of Placement & Wage Data: Internal Tracking (TOL Entry Wage)		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: LaSalle Computer Learning Center				FEIN: 65-1106229	
-Program: Microsoft Office Professional				Certification/Degree Type: Certificate/Diploma	
Costs	Tuition: \$3500	Books: \$500	Fees: \$600	Reg Fee: \$150	Total: \$4,250
Duration of Training: 80 Hours			Corresponding SOC Codes: 436011		
Number of Student Currently Enrolled in Program: 4			Number of Completers 2010: 20		Number of Completers 2009:
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 18		Number of 2009 Completers Employed:*
			Percentage 80.0%		Percentage
			Average Wage at Placement:*		Average Wage at Placement:*
			Source of Placement & Wage Data: Internal Tracking (TOL Entry Wage) 13.27/hr		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: LaSalle Computer Learning Center				FEIN: 65-1106229	
-Program: Project Management				Certification/Degree Type: Certificate/Diploma	
Costs	Tuition: \$5000	Books: \$1,000	Fees: \$350-900	Reg Fee: \$150	Total: \$6,500-7,050
Duration of Training: 76 Hours			Corresponding SOC Codes: None		
Number of Student Currently Enrolled in Program: 3			Number of Completers 2010: 9		Number of Completers 2009:
Comments: Not recommended for WIA Funding – Not on TOL More appropriate for EWT			Number of 2010 Completers Employed:* 9		Number of 2009 Completers Employed:*
			Percentage 100%		Percentage
			Average Wage at Placement:*		Average Wage at Placement:*
			Source of Placement & Wage Data: Internal Tracking (TOL Entry Wage)		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: LaSalle Computer Learning Center				FEIN: 65-1106229	
-Program: Security Professional				Certification/Degree Type: Certificate/Diploma	
Costs	Tuition: \$2,500	Books: \$280	Fees: \$1000	Reg Fee: \$150	Total: \$3,930
Duration of Training: 40 Hours			Corresponding SOC Codes: None		
Number of Student Currently Enrolled in Program: 3			Number of Completers 2010: 3		Number of Completers 2009:
Comments: Not recommended for WIA Funding – Not on TOL More appropriate for EWT			Number of 2010 Completers Employed:* 3		Number of 2009 Completers Employed:*
			Percentage 100%		Percentage
			Average Wage at Placement:*		Average Wage at Placement:*
			Source of Placement & Wage Data: Internal Tracking (TOL Entry Wage)		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: LaSalle Computer Learning Center				FEIN: 65-1106229	
-Program: Microsoft System Administrator				Certification/Degree Type: Certificate/Diploma	
Costs	Tuition: \$7,500	Books: \$1,500	Fees: \$500	Reg Fee: \$150	Total: \$9,150
Duration of Training: 204 Hours			Corresponding SOC Codes: 151071		
Number of Student Currently Enrolled in Program: 25			Number of Completers 2010: 30		Number of Completers 2009:
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 27		Number of 2009 Completers Employed:*
			Percentage 90.0%		Percentage
			Average Wage at Placement:*		Average Wage at Placement:*
			Source of Placement & Wage Data: Internal Tracking (TOL Entry Wage) 21.62/hr		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: LaSalle Computer Learning Center				FEIN: 65-1106229	
-Program: Microsoft System Engineer				Certification/Degree Type: Certificate/Diploma	
Costs	Tuition: \$10,500	Books: \$1,500	Fees: \$700	Reg Fee: \$150	Total: \$12,850
Duration of Training: 300 Hours			Corresponding SOC Codes: 151071		
Number of Student Currently Enrolled in Program: 10			Number of Completers 2010: 9		Number of Completers 2009:
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 9		Number of 2009 Completers Employed:*
			Percentage 100%		Percentage
			Average Wage at Placement:*		Average Wage at Placement:*
			Source of Placement & Wage Data: Internal Tracking (TOL Entry Wage) 21.62/hr		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: LaSalle Computer Learning Center				FEIN: 65-1106229	
-Program: Microsoft Database Administrator				Certification/Degree Type: Certificate/Diploma	
Costs	Tuition: \$8,000	Books: \$1,500	Fees: \$500	Reg Fee: \$150	Total: \$10,150
Duration of Training: 192 Hours			Corresponding SOC Codes: 151061		
Number of Student Currently Enrolled in Program: 5			Number of Completers 2010: 12		Number of Completers 2009:
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 12		Number of 2009 Completers Employed:*
			Percentage 100%		Percentage
			Average Wage at Placement:*		Average Wage at Placement:*
			Source of Placement & Wage Data: Internal Tracking (TOL Entry Wage) 21.13/hr		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: LaSalle Computer Learning Center				FEIN: 65-1106229	
-Program: Microsoft Programming / Web Developing				Certification/Degree Type: Certificate/Diploma	
Costs	Tuition: \$7,500	Books: \$1,500	Fees: \$600	Reg Fee: \$150	Total: \$9,750
Duration of Training: 192 Hours			Corresponding SOC Codes: 151051		
Number of Student Currently Enrolled in Program: 5			Number of Completers 2010: 14		Number of Completers 2009:
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 14		Number of 2009 Completers Employed:*
			Percentage 100%		Percentage
			Average Wage at Placement:*		Average Wage at Placement:*
			Source of Placement & Wage Data: Internal Tracking (TOL Entry Wage) 23.63/hr		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: LaSalle Computer Learning Center				FEIN: 65-1106229	
-Program: CISCO Network Associate				Certification/Degree Type: Certificate/Diploma	
Costs	Tuition: \$3,500	Books: \$500	Fees: \$250	Reg Fee: \$150	Total: \$4,400
Duration of Training: 192 Hours			Corresponding SOC Codes: 151051		
Number of Student Currently Enrolled in Program: 8			Number of Completers 2010: 14		Number of Completers 2009:
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 13		Number of 2009 Completers Employed:*
			Percentage 92.8%		Percentage
			Average Wage at Placement:*		Average Wage at Placement:*
			Source of Placement & Wage Data: Internal Tracking (TOL Entry Wage) 21.62/hr		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

American Health Institute

Training Provider: American Health Institute				FEIN: 26-218825	
Program: Home Health Aid				Certification/Degree Type: Diploma	
Costs	Tuition: \$900	Books: \$60	Fees: \$200	Supplies:	Total: \$960
Duration of Training: 5 Weeks			Corresponding SOC Codes: 311011		
Number of Student Currently Enrolled in Program:			Number of Completers 2010: 41	Number of Completers 2009: 111	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:* 33	Number of 2009 Completers Employed:* 97(?)	
			Percentage 80.5%	Percentage 87%	
			Average Wage at Placement:*9.00/hr	Average Wage at Placement:*	
			Source of Placement & Wage Data: Student & Employer Graduate Surveys		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: American Health Institute				FEIN: 26-218825	
Program: Medical Assistant				Certification/Degree Type: Diploma	
Costs	Tuition: \$12,600	Books: \$550	Fees:	Supplies:	Total: \$13,150
Duration of Training: 1 Year			Corresponding SOC Codes: 319092		
Number of Student Currently Enrolled in Program: 19			Number of Completers 2010: 1	Number of Completers 2009: 8	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 1	Number of 2009 Completers Employed:* 7	
			Percentage 100%	Percentage	
			Average Wage at Placement:*12.50/hr	Average Wage at Placement:*	
			Source of Placement & Wage Data: Student & Employer Graduate Surveys		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: American Health Institute				FEIN: 26-218825	
Program: Patient Care Technician				Certification/Degree Type: Diploma	
Costs	Tuition: \$7,200	Books: \$650	Fees:	Supplies:	Total: \$7,850
Duration of Training: 6 months			Corresponding SOC Codes: 319099		
Number of Student Currently Enrolled in Program: 5			Number of Completers 2010: 62	Number of Completers 2009: 0	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 1	Number of 2009 Completers Employed:* 0	
			Percentage 75%	Percentage	
			Average Wage at Placement:*13.00/hr	Average Wage at Placement:*	
			Source of Placement & Wage Data: Student & Employer Graduate Surveys		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: American Health Institute				FEIN: 26-218825	
Program: Mental Health Technology				Certification/Degree Type: Diploma	
Costs	Tuition: \$7,200	Books: \$270	Fees:	Supplies:	Total: \$7,470
Duration of Training: 6 months			Corresponding SOC Codes: 319099		
Number of Student Currently Enrolled in Program: 5			Number of Completers 2010: 0	Number of Completers 2009: 0	
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:* 0	Number of 2009 Completers Employed:* 0	
			Percentage New Program	Percentage	
			Average Wage at Placement:*13.00/hr	Average Wage at Placement:*	
			Source of Placement & Wage Data: Student & Employer Graduate Surveys		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: American Health Institute				FEIN: 26-218825	
Program: Medical Laboratory Technology				Certification/Degree Type: Diploma	
Costs	Tuition: \$18,120	Books: \$670	Fees:	Supplies:	Total: \$19,050
Duration of Training: 14 months			Corresponding SOC Codes: 292012		
Number of Student Currently Enrolled in Program: 2			Number of Completers 2010: 0	Number of Completers 2009: 0	
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:* 0	Number of 2009 Completers Employed:* 0	
			Percentage New Program	Percentage	
			Average Wage at Placement:*12.16/hr	Average Wage at Placement:*	
			Source of Placement & Wage Data: Student & Employer Graduate Surveys		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: American Health Institute				FEIN: 26-218825	
Program: Diagnostic Medical Ultrasound				Certification/Degree Type: Diploma	
Costs	Tuition: \$22,200	Books: \$850	Fees: \$200	Supplies:	Total: \$23,250
Duration of Training: 2 years			Corresponding SOC Codes: 292034		
Number of Student Currently Enrolled in Program: 5			Number of Completers 2010: 0		Number of Completers 2009: 0
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:* 0		Number of 2009 Completers Employed:* 0
			Percentage New Program		Percentage
			Average Wage at Placement:*12.16/hr		Average Wage at Placement:*
			Source of Placement & Wage Data: Student & Employer Graduate Surveys		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: American Health Institute				FEIN: 26-218825	
Program: Medical Coder & Biller				Certification/Degree Type: Diploma	
Costs	Tuition: \$12,000	Books: \$550	Fees:	Supplies:	Total: \$12,550
Duration of Training: 1 years			Corresponding SOC Codes: 292071		
Number of Student Currently Enrolled in Program: 0			Number of Completers 2010: 0		Number of Completers 2009: 0
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:* 0		Number of 2009 Completers Employed:* 0
			Percentage New Program		Percentage
			Average Wage at Placement:*10.21/hr		Average Wage at Placement:*
			Source of Placement & Wage Data: Student & Employer Graduate Surveys		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: American Health Institute				FEIN: 26-218825	
Program: Practical Nurse				Certification/Degree Type: Diploma	
Costs	Tuition: \$16,200	Books: \$800	Fees:	Supplies:	Total: \$17,000
Duration of Training: 14 Months			Corresponding SOC Codes: 292061		
Number of Student Currently Enrolled in Program: 0			Number of Completers 2010: 0		Number of Completers 2009: 0
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:* 0		Number of 2009 Completers Employed:* 0
			Percentage New Program		Percentage
			Average Wage at Placement:*16.76/hr		Average Wage at Placement:*
			Source of Placement & Wage Data: Student & Employer Graduate Surveys		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: American Health Institute				FEIN: 26-218825	
Program: Hemodialysis Technician				Certification/Degree Type: Diploma	
Costs	Tuition: \$7,200	Books: \$450	Fees:	Supplies:	Total: \$7,650
Duration of Training: 6 Months			Corresponding SOC Codes: 292012		
Number of Student Currently Enrolled in Program: 2			Number of Completers 2010: 0		Number of Completers 2009: 0
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:* 0		Number of 2009 Completers Employed:* 0
			Percentage New Program		Percentage
			Average Wage at Placement:*12.16/hr		Average Wage at Placement:*
			Source of Placement & Wage Data: Student & Employer Graduate Surveys		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: American Health Institute				FEIN: 26-218825	
Program: Pharmacy Technician				Certification/Degree Type: Diploma	
Costs	Tuition: \$12,600	Books: \$570	Fees:	Supplies:	Total: \$13,170
Duration of Training: 6 Months			Corresponding SOC Codes: 292052		
Number of Student Currently Enrolled in Program: 2			Number of Completers 2010: 0		Number of Completers 2009: 0
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:* 0		Number of 2009 Completers Employed:* 0
			Percentage New Program		Percentage
			Average Wage at Placement:*12.16/hr		Average Wage at Placement:*
			Source of Placement & Wage Data: Student & Employer Graduate Surveys		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: American Health Institute			FEIN: 26-218825		
Program: Surgical Technology			Certification/Degree Type: Diploma		
Costs	Tuition: \$15,960	Books: \$620	Fees:	Supplies:	Total: \$16,580
Duration of Training: 6 Months			Corresponding SOC Codes: 292055		
Number of Student Currently Enrolled in Program: 2			Number of Completers 2010: 0		Number of Completers 2009: 0
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions	Number of 2010 Completers Employed:* 0		Number of 2009 Completers Employed:* 0		
	Percentage New Program		Percentage		
	Average Wage at Placement:* 14.11/hr		Average Wage at Placement:*		
	Source of Placement & Wage Data: Student & Employer Graduate Surveys				
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: %	

Biztech Learning Centers

Training Provider: Biztech Learning Centers				FEIN: 26-0204388	
-Program: Basic GS3				Certification/Degree Type: Diploma	
Costs	Tuition: \$3,300	Books: \$100	Fees: \$100	Supplies:	Total: \$3,500
Duration of Training: 125 Hours			Corresponding SOC Codes: 157041		
Number of Student Currently Enrolled in Program: 16			Number of Completers 2010: 72	Number of Completers 2009: 51	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 52	Number of 2009 Completers Employed:* 40	
			Percentage 100%	Percentage	
			Average Wage at Placement:* \$11.28	Average Wage at Placement:* 11.18	
			Source of Placement & Wage Data: Student Surveys		
Financial Capacity: Marginal as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: Biztech Learning Centers				FEIN: 26-0204388	
-Program: Advanced Office Specialist				Certification/Degree Type: Diploma	
Costs	Tuition: \$2,200	Books: \$80	Fees: \$200	Supplies:	Total: \$2,500
Duration of Training: 100 Hours			Corresponding SOC Codes: 436011		
Number of Student Currently Enrolled in Program: 3			Number of Completers 2010: 16	Number of Completers 2009: 32	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 12	Number of 2009 Completers Employed:* 23	
			Percentage 100%	Percentage	
			Average Wage at Placement:* \$12.16	Average Wage at Placement:* \$12.38	
			Source of Placement & Wage Data: Student Surveys		
Financial Capacity: Marginal as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: Biztech Learning Centers				FEIN: 26-0204388	
-Program: Desktop Support Technician				Certification/Degree Type: Diploma	
Costs	Tuition: \$2,810	Books: \$175	Fees: \$300	Supplies: 215	Total: \$3,500
Duration of Training: 150 Hours			Corresponding SOC Codes: 151041		
Number of Student Currently Enrolled in Program: 4			Number of Completers 2010: 15	Number of Completers 2009: 11	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 9	Number of 2009 Completers Employed:* 6	
			Percentage 100%	Percentage	
			Average Wage at Placement:* \$17.10	Average Wage at Placement:* \$19.20	
			Source of Placement & Wage Data: Student Surveys		
Financial Capacity: Marginal as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: Biztech Learning Centers				FEIN: 26-0204388	
-Program: Bookkeeping Specialist				Certification/Degree Type: Diploma	
Costs	Tuition: \$3,200	Books: \$100	Fees: \$200	Supplies: 0	Total: \$3,500
Duration of Training: 150 Hours			Corresponding SOC Codes: 433031		
Number of Student Currently Enrolled in Program: 11			Number of Completers 2010: 32	Number of Completers 2009: 14	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 23	Number of 2009 Completers Employed:* 9	
			Percentage 100%	Percentage	
			Average Wage at Placement:* \$12.11	Average Wage at Placement:* \$10.74	
			Source of Placement & Wage Data: Student Surveys		
Financial Capacity: Marginal as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: Biztech Learning Centers				FEIN: 26-0204388	
-Program: Electronic Health Records Specialist				Certification/Degree Type: Diploma	
Costs	Tuition: \$3,225	Books: \$170	Fees: \$105	Supplies: 0	Total: \$3,500
Duration of Training: 175 Hours			Corresponding SOC Codes: 292071		
Number of Student Currently Enrolled in Program: 2			Number of Completers 2010: 0	Number of Completers 2009: 0	
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:* 0	Number of 2009 Completers Employed:* 0	
			Percentage 100%	Percentage	
			Average Wage at Placement:* \$0	Average Wage at Placement:* \$0	
			Source of Placement & Wage Data: Student Surveys		
Financial Capacity: Marginal as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: Biztech Learning Centers				FEIN: 26-0204388	
-Program: Bookkeeping Specialist				Certification/Degree Type: Diploma	
Costs	Tuition: \$3,015	Books: \$300	Fees: \$185	Supplies: 0	Total: \$3,500

Duration of Training: 175 Hours	Corresponding SOC Codes: 319092	
Number of Student Currently Enrolled in Program: 5	Number of Completers 2010: 32	Number of Completers 2009:
Comments: Recommend approval for WIA funding	Number of 2010 Completers Employed:* 23	Number of 2009 Completers Employed:*
	Percentage 100%	Percentage
	Average Wage at Placement:* \$11.96	Average Wage at Placement:* \$
	Source of Placement & Wage Data: Student Surveys	
Financial Capacity: Marginal as submitted	Accessibility: Satisfactory	Default Rates: %

Center for Technology Training

Training Provider: Center for Technology Training				FEIN: 59-3708997	
-Program: PC Repair Technician				Certification/Degree Type: Diploma	
Costs	Tuition: \$1,737	Books: \$100	Fees: \$336	Supplies: \$658	Total: \$2,831
Duration of Training: 60 Hours			Corresponding SOC Codes: 151041		
Number of Student Currently Enrolled in Program: 30			Number of Completers 2010: 7	Number of Completers 2009: 11	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Marginal as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: Center for Technology Training				FEIN: 59-3708997	
-Program: Network Technician				Certification/Degree Type: Diploma	
Costs	Tuition: \$1,341	Books: \$100	Fees: \$239	Supplies: \$454	Total: \$2,234
Duration of Training: 25 Hours			Corresponding SOC Codes: 151041		
Number of Student Currently Enrolled in Program: 1			Number of Completers 2010: 7	Number of Completers 2009: 3	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Marginal as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: Center for Technology Training				FEIN: 59-3708997	
-Program: Microsoft Network Administrator				Certification/Degree Type: Diploma	
Costs	Tuition: \$1,598	Books: \$2,897	Fees: \$500	Supplies:	Total: \$4,995
Duration of Training: 150 Hours			Corresponding SOC Codes: 151071 151041		
Number of Student Currently Enrolled in Program: 40			Number of Completers 2010: 60	Number of Completers 2009: 9	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Marginal as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: Center for Technology Training				FEIN: 59-3708997	
-Program: CISCO Networking				Certification/Degree Type: Diploma	
Costs	Tuition: \$2,341	Books: \$100	Fees: \$250	Supplies: \$554	Total: \$3,245
Duration of Training: 36 Hours			Corresponding SOC Codes: 151071		
Number of Student Currently Enrolled in Program: 11			Number of Completers 2010: 3	Number of Completers 2009: 5	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Marginal as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: Center for Technology Training				FEIN: 59-3708997	
-Program: Microsoft Network Engineer				Certification/Degree Type: Diploma	
Costs	Tuition: \$557	Books: \$3,563	Fees: \$875	Supplies: \$554	Total: \$4,995
Duration of Training: 175 Hours			Corresponding SOC Codes: 151071		
Number of Student Currently Enrolled in Program: 15			Number of Completers 2010: 22	Number of Completers 2009: 9	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Marginal as submitted		Accessibility: Satisfactory		Default Rates: %	

Training Provider: Center for Technology Training				FEIN: 59-3708997	
-Program: Project Management				Certification/Degree Type: Diploma	
Costs	Tuition: \$2548	Books: \$2,208	Fees: \$239	Supplies: \$554	Total: \$4,995

Duration of Training: 30 Hours		Corresponding SOC Codes: 111021	
Number of Student Currently Enrolled in Program: 8		Number of Completers 2010: 6	Number of Completers 2009: 3
Comments: Not recommended for WIA Funding – More appropriate for EWT not OST		Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*
		Percentage	Percentage
		Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* \$
		Source of Placement & Wage Data: FETPIP	
Financial Capacity: Marginal as submitted	Accessibility: Satisfactory	Default Rates: %	

Training Provider: Center for Technology Training				FEIN: 59-3708997	
-Program: Webmaster Foundations				Certification/Degree Type: Diploma	
Costs	Tuition: \$1,459	Books: \$399	Fees: \$125	Supplies: \$637	Total: \$2,620
Duration of Training: 30 Hours			Corresponding SOC Codes: 271024		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* \$	
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Marginal as submitted	Accessibility: Satisfactory	Default Rates: %			

Training Provider: Center for Technology Training				FEIN: 59-3708997	
-Program: Linux/Unix				Certification/Degree Type: Diploma	
Costs	Tuition: \$1,759	Books: \$100	Fees: \$375	Supplies: \$636	Total: \$2,870
Duration of Training: 25 Hours			Corresponding SOC Codes: 151071		
Number of Student Currently Enrolled in Program: 3			Number of Completers 2010:	Number of Completers 2009:	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* \$	
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Marginal as submitted	Accessibility: Satisfactory	Default Rates: %			

Training Provider: Center for Technology Training				FEIN: 59-3708997	
-Program: Security Professional				Certification/Degree Type: Diploma	
Costs	Tuition: \$1,144	Books: \$100	Fees: \$258	Supplies: \$651	Total: \$2,153
Duration of Training: 25 Hours			Corresponding SOC Codes: 151041		
Number of Student Currently Enrolled in Program: 3			Number of Completers 2010:	Number of Completers 2009:	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* \$	
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Marginal as submitted	Accessibility: Satisfactory	Default Rates: %			

Training Provider: Center for Technology Training				FEIN: 59-3708997	
-Program: Microsoft Database Admin				Certification/Degree Type: Diploma	
Costs	Tuition: \$2,479	Books: \$2,016	Fees: \$500	Supplies: \$651	Total: \$4,995
Duration of Training: 100 Hours			Corresponding SOC Codes: 151061		
Number of Student Currently Enrolled in Program: 5			Number of Completers 2010: 9	Number of Completers 2009: 4	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* \$	
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Marginal as submitted	Accessibility: Satisfactory	Default Rates: %			

Training Provider: Center for Technology Training				FEIN: 59-3708997	
-Program: Web Mastering				Certification/Degree Type: Diploma	
Costs	Tuition: \$4,879	Books: \$2,616	Fees: \$500	Supplies: \$651	Total: \$7,995
Duration of Training: 120 Hours			Corresponding SOC Codes: 271024		
Number of Student Currently Enrolled in Program: 1			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* \$	
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Marginal as submitted	Accessibility: Satisfactory	Default Rates: %			

Training Provider: Center for Technology Training				FEIN: 59-3708997	
-Program: Business Applications				Certification/Degree Type: Diploma	
Costs	Tuition: \$2,750	Books: \$1,745	Fees: \$500	Supplies: \$651	Total: \$4,995
Duration of Training: 90 Hours			Corresponding SOC Codes: 151031		
Number of Student Currently Enrolled in Program: 3			Number of Completers 2010: 1		Number of Completers 2009:
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Marginal as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: Center for Technology Training				FEIN: 59-3708997	
-Program: Power Pack Club Administration				Certification/Degree Type: Diploma	
Costs	Tuition: \$9,221	Books: \$1,825	Fees: \$1,947	Supplies: \$3,949	Total: \$16,942
Duration of Training: 348 Hours			Corresponding SOC Codes: 151031		
Number of Student Currently Enrolled in Program: 1			Number of Completers 2010: 1		Number of Completers 2009: 1
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Marginal as submitted			Accessibility: Satisfactory		Default Rates: %

Training Provider: Center for Technology Training				FEIN: 59-3708997	
-Program: Power Pack DBA Web				Certification/Degree Type: Diploma	
Costs	Tuition: \$8,021	Books: \$3,046	Fees: \$2,462	Supplies: \$3,928	Total: \$17,457
Duration of Training: 424 Hours			Corresponding SOC Codes: 151031		
Number of Student Currently Enrolled in Program: 0			Number of Completers 2010: 0		Number of Completers 2009: 0
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Marginal as submitted			Accessibility: Satisfactory		Default Rates: %

ATA Career Education

Training Provider: ATA Career Education				FEIN: 27-3135399	
-Program: Medical Coder / Billing				Certification/Degree Type: Diploma	
Costs	Tuition: \$11,250	Books: \$0	Fees: \$150	Supplies: \$0	Total: \$11,400
Duration of Training: 12 Months			Corresponding SOC Codes: 292071		
Number of Student Currently Enrolled in Program: 5			Number of Completers 2010: 36	Number of Completers 2009: 0	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007- 16.5% 2008-5.4%	

Training Provider: ATA Career Education				FEIN: 27-3135399	
-Program: Medical Assistant				Certification/Degree Type: Diploma	
Costs	Tuition: \$15,975	Books: \$0	Fees: \$150	Supplies: \$0	Total: \$16,125
Duration of Training: 14 Months			Corresponding SOC Codes: 292071		
Number of Student Currently Enrolled in Program: 29			Number of Completers 2010: 21	Number of Completers 2009: 15	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007- 16.5% 2008-5.4%	

Training Provider: Central Florida Institute, Inc.				FEIN: 59-3486058	
-Program: Echocardiography Sonography (ECS)				Certification/Degree Type: Degree	
Costs	Tuition: \$20,900	Books: \$0	Fees: \$0	Supplies: \$0	Total: \$20,900
Duration of Training: 1605 clock hours			Corresponding SOC Codes: 292099		
Number of Student Currently Enrolled in Program: 21			Number of Completers 2010: 32		Number of Completers 2009: 32
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: 2007- 6.9% 2008-5.8% 2009/10-12.4%

Training Provider: Central Florida Institute, Inc.				FEIN: 59-3486058	
-Program: Invasive Cardiovascular (ICT)				Certification/Degree Type: Degree	
Costs	Tuition: \$20,900	Books: \$0	Fees: \$0	Supplies: \$0	Total: \$20,900
Duration of Training: 1755 clock hours			Corresponding SOC Codes: 292031		
Number of Student Currently Enrolled in Program: 29			Number of Completers 2010: 29		Number of Completers 2009: 22
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage 88%
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: 2007- 6.9% 2008-5.8% 2009/10-12.4%

Training Provider: Central Florida Institute, Inc.				FEIN: 59-3486058	
-Program: Diagnostic Medical Sonography (DMS)				Certification/Degree Type: Degree	
Costs	Tuition: \$35,500	Books: \$0	Fees: \$0	Supplies: \$0	Total: \$35,500
Duration of Training: 1800 clock hours			Corresponding SOC Codes: 292099		
Number of Student Currently Enrolled in Program: 40			Number of Completers 2010: 34		Number of Completers 2009: 44
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage 100%
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: 2007- 6.9% 2008-5.8% 2009/10-12.4%

Training Provider: Central Florida Institute, Inc.				FEIN: 59-3486058	
-Program: Polysomnography Technologist (PSG)				Certification/Degree Type: Degree	
Costs	Tuition: \$18,900	Books: \$0	Fees: \$0	Supplies: \$0	Total: \$18,900
Duration of Training: 1350 clock hours			Corresponding SOC Codes: 292099		
Number of Student Currently Enrolled in Program: 12			Number of Completers 2010: 8		Number of Completers 2009: 23
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: 2007- 6.9% 2008-5.8% 2009/10-12.4%

Training Provider: Central Florida Institute, Inc.				FEIN: 59-3486058	
-Program: Surgical Technology				Certification/Degree Type: Degree	
Costs	Tuition: \$20,900	Books: \$0	Fees: \$0	Supplies: \$0	Total: \$20,900
Duration of Training: 1500 clock hours			Corresponding SOC Codes: 292055		
Number of Student Currently Enrolled in Program: 35			Number of Completers 2010: 41		Number of Completers 2009: 32
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage 93%
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: 2007- 6.9% 2008-5.8% 2009/10-12.4%

Training Provider: Central Florida Institute, Inc.				FEIN: 59-3486058	
-Program: Dental Assistant w/ Expanded Functions & Radiology (DA)				Certification/Degree Type: Diploma	
Costs	Tuition: \$13,500	Books: \$0	Fees: \$0	Supplies: \$0	Total: \$13,500

Duration of Training: 980 clock hours		Corresponding SOC Codes: 319091	
Number of Student Currently Enrolled in Program: 40		Number of Completers 2010: 60	Number of Completers 2009: 38
Comments: Recommend approval for WIA funding		Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*
		Percentage	Percentage 75%
		Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* \$
		Source of Placement & Wage Data: FETPIP	
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory	Default Rates: 2007- 6.9% 2008-5.8% 2009/10-12.4%

Training Provider: Central Florida Institute, Inc.			FEIN: 59-3486058		
-Program: Medical Assistant w/ Basic X-Ray (MAX)			Certification/Degree Type: Diploma		
Costs	Tuition: \$14,500	Books: \$0	Fees: \$0	Supplies: \$0	Total: \$14,500
Duration of Training: 1130 clock hours			Corresponding SOC Codes: 319092		
Number of Student Currently Enrolled in Program: 33			Number of Completers 2010: 67	Number of Completers 2009: 61	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage 85%	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* \$	
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory	Default Rates: 2007- 6.9% 2008-5.8% 2009/10-12.4%	

Training Provider: Central Florida Institute, Inc.			FEIN: 59-3486058		
-Program: Medical Assistant w/ Cardiovascular Technology (MAC)			Certification/Degree Type: Diploma		
Costs	Tuition: \$14,500	Books: \$0	Fees: \$0	Supplies: \$0	Total: \$14,500
Duration of Training: 1130 clock hours			Corresponding SOC Codes: 319092		
Number of Student Currently Enrolled in Program: 46			Number of Completers 2010: 92	Number of Completers 2009: 72	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* \$	
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory	Default Rates: 2007- 6.9% 2008-5.8% 2009/10-12.4%	

Training Provider: Central Florida Institute, Inc.			FEIN: 59-3486058		
-Program: Cardiovascular Basic Studies			Certification/Degree Type: Diploma		
Costs	Tuition: \$14,500	Books: \$0	Fees: \$0	Supplies: \$0	Total: \$14,500
Duration of Training: 990 clock hours			Corresponding SOC Codes: 319092, 292031		
Number of Student Currently Enrolled in Program: 42			Number of Completers 2010: 86	Number of Completers 2009: 82	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* \$	
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory	Default Rates: 2007- 6.9% 2008-5.8% 2009/10-12.4%	

Roadmaster Driving School

Training Provider: Roadmaster Driver School, Inc.				FEIN: 59-3145255	
-Program: Commercial Driver Training Program				Certification/Degree Type: Diploma	
Costs	Tuition: \$6,495	Books: \$0	Fees: \$150-included	Supplies: \$0	Total: \$6,495
Duration of Training: 160 clock hours			Corresponding SOC Codes: 533032		
Number of Student Currently Enrolled in Program: 64			Number of Completers 2010: 613		Number of Completers 2009: 640
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage 96%
			Average Wage at Placement:* FETPIP Participant		Average Wage at Placement:* \$
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: N/A

Keiser Career College

Training Provider: Keiser Career College				FEIN: 65-0466559	
-Program: Practical Nursing				Certification/Degree Type: Diploma	
Costs	Tuition: \$20,064	Books: \$1,611.41	Fees: \$2,483	Supplies: \$ 361.12	Total: \$24,519.63
Duration of Training: 52 Credit Hours (12months FT)			Corresponding SOC Codes: 292061		
Number of Student Currently Enrolled in Program: 71			Number of Completers 2010: 98	Number of Completers 2009: 17	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed: 89	Number of 2009 Completers Employed: 17	
			Percentage 90.8%	Percentage 100%	
			Average Wage at Placement:* \$17.16	Average Wage at Placement:* \$ 21.63	
			Source of Placement & Wage Data: Keiser Career College CampusVue Database		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007- 10.8% 2008-10.9% 2009-13.1%	

Training Provider: Keiser Career College				FEIN: 65-0466559	
-Program: Medical Assisting				Certification/Degree Type: AS Degree	
Costs	Tuition: \$26,752	Books: \$1,768.25	Fees: \$2,205	Supplies: \$ 448.74	Total: \$31,173.99
Duration of Training: 60.5 Credit Hours (16 months)			Corresponding SOC Codes: 319092		
Number of Student Currently Enrolled in Program: 5			Number of Completers 2010: 0	Number of Completers 2009: 0	
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed: 0	Number of 2009 Completers Employed: 0	
			Percentage	Percentage 100%	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: Keiser Career College CampusVue Database		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007- 10.8% 2008-10.9% 2009-13.1%	

Training Provider: Keiser Career College				FEIN: 65-0466559	
-Program: Medical Assisting				Certification/Degree Type: Diploma	
Costs	Tuition: \$13,376	Books: \$810.64	Fees: \$1,405	Supplies: \$ 253.34	Total: \$15,844.98
Duration of Training: 36.5 Credit Hours (8 months)			Corresponding SOC Codes: 319092		
Number of Student Currently Enrolled in Program: 71			Number of Completers 2010: 6	Number of Completers 2009:	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed: 4	Number of 2009 Completers Employed:	
			Percentage 66.6%	Percentage	
			Average Wage at Placement:* \$11.50	Average Wage at Placement:*	
			Source of Placement & Wage Data: Keiser Career College CampusVue Database		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007- 10.8% 2008-10.9% 2009-13.1%	

Training Provider: Keiser Career College				FEIN: 65-0466559	
-Program: Surgical Technology				Certification/Degree Type: AS Degree	
Costs	Tuition: \$33,400	Books: \$2,171.86	Fees: \$2,150	Supplies: \$ 258.95	Total: \$38,313.81
Duration of Training: 60.5 Credit Hours (16 months)			Corresponding SOC Codes: 292055		
Number of Student Currently Enrolled in Program: 45			Number of Completers 2010: 27	Number of Completers 2009: 12	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed: 21	Number of 2009 Completers Employed: 12	
			Percentage 77.7%	Percentage 100%	
			Average Wage at Placement:* 13.20	Average Wage at Placement:* \$15.45	
			Source of Placement & Wage Data: Keiser Career College CampusVue Database		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007- 10.8% 2008-10.9% 2009-13.1%	

Training Provider: Keiser Career College				FEIN: 65-0466559	
-Program: Medical Billing and Coding				Certification/Degree Type: Diploma	
Costs	Tuition: \$13,376	Books: \$1,546.38	Fees: \$1,390	Supplies: \$ 171.40	Total: \$16,843.78
Duration of Training: 32.5 Credit Hours (8 months)			Corresponding SOC Codes: 292071		
Number of Student Currently Enrolled in Program: 14			Number of Completers 2010: 26	Number of Completers 2009:	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed: 23	Number of 2009 Completers Employed:	
			Percentage 88.4%	Percentage	
			Average Wage at Placement:* \$13.71	Average Wage at Placement:*	
			Source of Placement & Wage Data: Keiser Career College CampusVue Database		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007- 10.8% 2008-10.9% 2009-13.1%	

The Florida Eight

regional markets, global customers, great service, economic vitality for employers.

April 2011

More and more, Florida must compete and win on a regional basis. The state is still recovering from a significant recession which requires collaborative partners to work better together toward common objectives. Governor Scott's 7 – 7 – 7 Plan is focused on regions and regional resources to attract, retain and grow businesses.

Workforce Florida, Inc. (WFI) announces **The Florida Eight** initiative, with a call to Florida's eight economic development regions for the formation of Regional Business Teams (RBTs) for The Florida Eight initiative, enabling the creation, launch and management of region-based, state-connected strategy and action to drive job and business retention. The Florida Eight is a strategic project funded through Workforce Florida to build regional capacity; job and business retention; international diversification; and empower regional collaboration.

In the first quarter of 2011, Workforce Florida launched a new strategic plan for Florida's workforce system, called *Creating the Strategy for Today's Needs and Tomorrow's Talent*. It can be found at <http://www.workforceflorida.com/PrioritiesInitiatives/StateStrategicPlan.php>. One of the plan's expected achievements deals with supporting leaps in flexibility in resources to support target industry clusters, growing enterprises, and threatened employers. The Florida Eight initiative is being launched with project support from Fairfield Index, Inc. to help structure a flexible process enabling all eight economic development regions to form or improve business retention teams, provide team resources and project communications otherwise not available, develop or further enhance existing business retention strategic plans, help convene key team members, and help teams identify mutual and exclusive roles and responsibilities.

Though RBT strategic plans must include some consideration of opportunities associated with diversification in international markets, and lead to improvement of business retention and recruitment, and employment prospects for the workforce; RBTs will have **broad latitude** in seeking out and securing the right approaches, tools, and resources to get the job accomplished. Flexibilities may include: policy, collaboration, new approaches to incumbent industry data and trends, relationship management with incumbent industries, better utilization of existing or nascent tools, improved data collection, and/or sharing common resources cross-regions.

Workforce Florida intends to stage launches of up to eight Regional Business Teams (RBTs) focused on job and business retention. The RBT regions are aligned around the geographically-defined economic development regions adopted by Enterprise Florida, Inc. and the Florida Economic Development Council. The teams will be operational for up to a two-year basis, and each RBT will have access to tools and resources designed to make the collaborative business retention work of the region easier and more productive, including an RBT portal/team room, RBT notes, Enterprise Goals system, and more.

On Monday, April 18th, 2011 from 1:30pm - 2:30pm EST a state-wide [Analysts' Briefing](#) webinar will held to provide background on the initiative to potential RBT applicants and partners, outline an overview of the filing process, explain protocols for regional business team formation, and critical dates for the initiative. The process is designed with flexibility for RBTs, with three entry points (April – September 2011, August – January 2012, February – July 2012), so that applicant groups can stage and organize regional entry and launch based on regional preferences, status of partnerships, and unique needs for team formation.